



Tuesday September 11, 2012

Re: Reference for Niral Fernando

To Whom It May Concern,

This letter is to confirm that Niral Fernando was a co-op student with Javelin Technologies from April 26th, 2012 to September 7th, 2012. As a Co-op Applications Engineer, Niral was responsible for providing videos of our product demonstrations related to SolidWorks software within the mechanical design engineering industry. Niral was very capable of working independently and as part of a team with minimal supervision. His responsibilities included:

- Provide SolidWorks product support, including creating product content to targeted industries
- Design and develop Marketing videos related to Javelin products, utilizing Javelin's media room
- Assist in the development of industry standard presentations for prospects
- Provide set-up assistance for live broadcast recordings
- Provide innovative solutions to the Pre-Sales Application Engineering Team

Niral reported directly to me for just over 4 months. We had the opportunity to work closely on many projects together and get to know each other rather well. Niral is the absolute consummate professional that I hold in the highest regard. He is one of the most creatively-centric Engineers I have worked with and my opinion is that he would excel in a career in engineering.

Niral is positive and upbeat, a friendly individual that worked well in a team environment. Niral is a cooperative and helpful. In this role Niral was often handing multiple requests and projects and my role often pulls me away from the office, which makes it a challenge to follow up. When you can make a request to a person and walk away with the confidence that it will get done properly and on-time, it provides huge peace of mind. Niral's follow through is only surpassed by his strong sense of urgency as he fully understands that to capitalize in this role, first to market or to respond is critical to our team's success.

There are many other areas I could speak about when it comes to Niral, however, there is not enough room on the paper. Feel free to call me directly at 905-334-5514 if you would like to discuss Niral's fit for your business in greater detail.

I wish Niral all the best in his future educational and career endeavors.

Regards,
Alex Arevalo
Sales Application Engineer Manager
Javelin Technologies Inc.